



SUCCESS SNAPSHOT

Printed Materials Index Tabs Binders

Founded in 1979, Telecor is a Canadian based communications company that produces a range of innovative, high-quality communications products. Telecor is supported by an extensive network of more than 60 employees and 300 authorized dealers worldwide, providing local sales support, installation capabilities, service and maintenance. With thousands of systems being shipped worldwide and global dealers, Telecor needed a cost-effective and professional solution for all of their materials and turned to ebimage, a provider they've trusted for years.

"We've been dealing with ebimage for years and they are one of our trusted partners. We are always looking for good prices and quality products and they never let us down" says Customer Service Representative at Telecor Inc.

PROJECT OVERVIEW

Telecor often uses presentation materials such as binders and index tabs to help their network of authorized dealers worldwide stay organized in a professional manner. Telecor reached out to a number of companies for quotes on this project but ebimage was the preferred vendor because they continue to offer excellent customer service and stand out products at a competitive price.

PROJECT SOLUTION

ebimage presented the colour and design options to Telecor that best reflected their branding. They also offered a cost-competitive product and fast turn around times so that Telecor could get the products out to their dealers in a timely manner.

"ebimage always gives us exactly what we need when we need it. I really enjoy working with the team and look forward to our next project together" says Customer Service Rep at Telecor Inc.

PROJECT RESULTS

ebimage took the guesswork out of the project and made it very easy for Telecor to get exactly what they were looking for with no surprises. The customer was very satisfied with their order and the dealers in turn were motivated by the professional looking packages.